

## 1. Reminder Availability of products and service requests, Misc

1. We are pleased to announce that the products **Hotbeam 04, Hotbeam 05, Hotplate, Minioven** and **Smart Desolder** will be taken over by company MEXSER. The products will continue to be produced and sold under the **brand MARTIN by MEXSER. Those products will – not – be produced by MARTIN anymore.**
2. Feel free to get in touch with MEXSER directly beforehand, they will provide info on delivery times in the future and pricing via **sales.martin@mexser.com.mx**
3. Our distributors **WETEC** and **WEIDINGER** will continue to sell **HB04, HB05, HP** and **Miniovens**. Feel free to buy also from their onlineshop, also after Mai 2025.
4. Pls be informed that **Martin service and repair department** will be there for you until end of April 2025, pls feel free to send in your units for service or repair !
5. After that, Finetech will take over all parts for the soldering tools as well as remaining items of dispensing nozzles. These articles will be sold off the stock. Please contact **service@finetech.de** from May 2025.
6. Please find in the graph the updated overview of available new units that can still be bought from MARTIN.
7. Please be informed that **Sebastian Merkel** has his last day working for MARTIN on the 21<sup>st</sup> of February. All emails will be forwarded to **sales@martin-smt.de** 22<sup>nd</sup> February onwards.

You can you contact Hanna directly in the future **hanna.baumann@martin-smt.de**, taking over all accounts and open leads from Sebastian.

Sebastian will start his new position at Finetech with 1<sup>st</sup> of March 2025 as Sales Manager International. His e-mail contact will be: **Sebastian.Merkel@finetech.de**

## Newsletter

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8. Attached a graph for your overview of available new units that can still be bought from MARTIN
  - a. in case it cannot be purchased from MARTIN directly anymore, please order the products mentioned from:
    - i. Mexser contact address: sales.martin@mexser.com.mx
    - ii. Wetec
    - iii. Weidinger

	MARTIN part no	Availability MARTIN	Availability Wetec	Availability	Wetec part no	Availability Weidinger	Weidinger part no
Minioven 230V	HB00.0025	/	<a href="#">Mexser</a>	<a href="#">Wetec</a>	MARHB00.0025	<a href="#">Weidinger</a>	WL36427
Minioven 115V	HB00.0027	/	<a href="#">Mexser</a>				
Hotbeam 04 230V	HB00.0050	/	<a href="#">Mexser</a>	<a href="#">Wetec</a>	MAR-HXWT.0050	<a href="#">Weidinger</a>	WL28229
Hotbeam 04 115V	HB00.0051	/	<a href="#">Mexser</a>				
Hotbeam 05 230V	HB00.0053	/	<a href="#">Mexser</a>	Wetec		<a href="#">Weidinger</a>	WL25654
Hotbeam 05 115V	HB00.0054	/	<a href="#">Mexser</a>				
Hotplate 230V	HB00.0041	/	<a href="#">Mexser</a>			<a href="#">Weidinger</a>	WL24497
Hotplate 115V	HB00.0042	/	<a href="#">Mexser</a>	/	/	/	/
Smart Desolder 230V	DS01.1001	1	<a href="#">Mexser</a>	/	/	/	/
Expert 10.6 HV		/	/	/	/	/	/
Expert 10.6 HVX		/	/	/	/	/	/
Expert 05.6		1	/	/	/	/	/
Clever Dispense 06		/	/	/	/	/	/
Smart Dispense 06		/	/	/	/	/	/
Profi Dispense CPM		/	/	/	/	/	/
Switchbox für Minioven		1	/	/	/	/	/
Dotliner 08		1	/	/	/	/	/

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**2. Demo units / final sale**

As announced with NL 02/2025 please find hereafter a list of available units for sale:

Product	Serial no	Year	Type	Distributor price	Endcustomer price
EXPERT 10.6 RS + solder removal + process camera	10.6RS- 09321	2024	New device	€ 19.500,-	€ 22.000,-
EXPERT 10.6 RS	10.6RS - 09276	2022	Demo unit	€ 9.600,-	€ 12.000,-
EXPERT 10.6 HV	DBL-SN: 6400	2016	Demo unit	€ 10.000,-	€ 12.500,-
EXPERT 05.6 IXH	IF02- 02302	2016	Demo unit	€ 2.800,-	€ 3.500,-
EXPERT 05.6 IXH	IF02- 02305	2020	Demo unit	€ 3.000,-	€ 3.700,-
EXPERT 5.6 IXH		2025	New device	€ 7.500,-	€ 9.710,-
Dotliner 08	#08003	2021	Demo unit	€ 11.145,-	€ 13.930,-

Counter-bids are welcome. Prices to be understood ex works, all units with full warranty!

Please always mention the serial number for your requests.

All subject to final confirmation. "Comes first, serves first"!

For other products such as Smart Desolder, Clever Dispense, Smart Dispense, Hotbeams, Hotplates please feel free to enquire in case you are interested in a demo unit.

Best regards,  
MARTIN Team